



PRACTICAL PROCUREMENT

Added Value Sourcing



SERIES 6 OF 9 · PROCUREMENT & SUPPLY CHAIN OUTLOOK 2026

Resilience Hedging Decision Framework

Combining physical buffers and financial instruments to manage supply chain risk

A practical tool from the Practical Procurement resource library.

Use it standalone, or alongside the nine domains of the Collaborative Procurement Operating Model.

THE NEW RESILIENCE LOGIC

For decades, supply chain resilience meant physical buffers: extra inventory, backup suppliers, duplicate supply lines. That logic is changing. Financial markets now allow companies to transfer specific supply chain risk exposures — just as airlines hedge jet fuel and manufacturers hedge metals.

STEP 1: MAP YOUR EXPOSURE

- 1 Identify top 10 supply lanes, suppliers, and regions by spend concentration and disruption history.
- 2 Score each on two dimensions: disruption probability (Low/Med/High) and financial impact if disrupted (\$).
- 3 Plot on a 2x2 risk matrix: focus hedging on the High Probability / High Impact quadrant.
- 4 Physical buffers suit Low Probability / High Impact — financial hedges suit High Probability / High Impact.

STEP 2: CHOOSE YOUR INSTRUMENT

Risk type	Hedging instrument
Freight rate volatility	Freight futures tied to the Freightos Baltic Index (FBX) or Baltic Exchange — lock in container and air-cargo rates months ahead.
Port closure / logistics disruption	Insurance-linked securities (ILS) — transfer operational shock risk to investors in exchange for a premium.
Supplier failure (high-spend)	Dual/multi-source contracts with pre-agreed capacity reservations and activation rights.
Currency exposure on imports	FX forward contracts — a standard treasury instrument, often underused by procurement teams.
Commodity price risk	Commodity futures or fixed-price supply agreements with index-linked adjustment clauses.

STEP 3: STOCKPILE VS HEDGE DECISION

Use physical buffer (stockpile)	Use financial hedge
Risk is highly specific to your operation	Risk is correlated to a tradeable market index
No suitable financial instrument exists	Freight futures or ILS instruments are available
Lead times are very long (>6 months)	Price/rate volatility is the primary exposure
Inventory carrying cost is manageable	Capital is better deployed elsewhere
Product shelf life allows stockpiling	Speed of coverage is critical

STEP 4: BUILD YOUR RESILIENCE DESK

- 1 Form a joint team: procurement lead + treasury/finance lead + data analyst.
- 2 Define shared governance: trading limits, approval authorities, segregation of duties.
- 3 Establish daily mark-to-market reporting on active hedges.
- 4 Set trigger thresholds: freight rate index level or disruption probability score that activates a hedge.
- 5 Run quarterly hedge performance review: actual vs modelled exposure, coverage ratio adequacy.
- 6 Report to the CFO in risk-adjusted return language, not operational language.

GOVERNANCE WARNING

Basis risk — the difference between a hedging index and your actual exposure — can produce surprises if misunderstood. Clear trading authority, segregation of duties, daily mark-to-market reporting, and independent audits are essential. Without these controls, securitization could amplify rather than reduce your exposure.

Warwick Shaw

Practical Procurement®

Insights drawn from the GEP Procurement & Supply Chain Outlook Report 2026

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