



PRACTICAL PROCUREMENT

Added Value Sourcing



CONTEXT UPDATE · APRIL 2026

The Outlook Meets Reality

How the Iran conflict has validated — and accelerated — every theme in this series

A practical tool from the Practical Procurement resource library.

Use it standalone, or alongside the nine domains of the Collaborative Procurement Operating Model.

WHAT HAPPENED — A TIMELINE

On 28 February 2026, the United States and Israel launched air strikes against Iran, triggering a chain of events the IEA has called “the greatest global energy security challenge in history.” The conflict has materially revised several macroeconomic forecasts in the GEP Outlook 2026 — while simultaneously proving every one of its eight strategic themes correct.

Date	Event	Supply chain impact
28 Feb 2026	US-Israel air strikes begin on Iran	Brent crude surges 10-13% immediately to ~\$80-82/bbl
28 Feb 2026	Iran closes Strait of Hormuz	20% of global oil trade + 20% of LNG trade disrupted
Early March	Shipping companies halt Hormuz transits	War-risk insurance premiums surge over 1,000%
5 March	Brent reaches ~\$83/bbl; US gasoline above \$4/gallon	IEA: largest supply disruption in modern oil market history
Mid-March	European gas benchmarks near double to €60/MWh	European energy crisis declared — echoes Russia/Ukraine 2022
24 March	Philippines declares national energy emergency	98% of Philippines oil imported from the Middle East
27 March	Iran allows limited humanitarian/fertiliser shipments	Partial relief — 1/3 of global fertiliser trade at risk
8 April	Temporary ceasefire announced	Shipping traffic remains far below pre-war levels
12-13 April	US blockades Iranian ports — “dual blockade”	Effective shutdown of the world's most critical commodity corridor
17 April	Iran opens strait during ceasefire truce	Fragile — situation remains unresolved as of late April 2026

REVISED MACROECONOMIC OUTLOOK — PRE VS POST CONFLICT

GEP Outlook 2026 baseline forecasts alongside revised post-conflict estimates from the OECD, IMF, EIA, and EY-Parthenon as of April 2026. All revised figures carry significant uncertainty and are subject to the duration of the conflict.

Indicator	Baseline (pre-conflict)	Revised estimate (April 2026)
Global GDP growth 2026	3.1% (IMF Oct 2025)	2.6% or lower; IMF warns recession risk if prolonged
US GDP growth 2026	2.1%	~1.8% (EY-Parthenon); further downside if energy costs persist
Euro Area GDP 2026	1.1%	Possible Q2 contraction; flatline H2 (Chatham House)
Global inflation 2026	3.7%	Material upside — US PCE could hit 4% by year-end
US inflation 2026	2.4%	Potentially 4% — double the Fed target
Oil price (Brent) 2026	\$52/bbl (EIA)	Currently ~\$100–125/bbl; normalised estimate \$85+ post-conflict
Interest rates trajectory	Gradual easing	Rate cut expectations replaced by potential hikes (LSE/OECD)

IMPORTANT CAVEAT

All revised figures above are estimates as of late April 2026 and carry material uncertainty. The situation remains active. A sustained ceasefire would improve the outlook; further escalation would worsen it significantly.

BEYOND OIL — THE HIDDEN SUPPLY CHAIN SHOCKS

Commodity / input	Disruption detail
Fertilisers (urea, ammonia)	Up to 30% of globally traded fertilisers transit Hormuz. The Gulf supplies 46% of global urea trade. The UN warns 9.1M additional people are at risk of acute food insecurity in Asia.
LNG / natural gas	Qatar supplies 12–14% of European LNG. Dutch TTF benchmarks nearly doubled to €60/MWh. Europe faces a potential second energy crisis mirroring 2022.
Freight insurance	War-risk premiums surged over 1,000%. Carriers suspended operations. 200+ ships wandering the region unable to transit.
Sulfur	Gulf states account for ~45% of globally traded sulfur. Sulfuric acid prices up 30%. Direct impact on fertiliser, chemicals, and industrial processing costs.
Methanol / plastics	~1/3 of global seaborne methanol passes through Hormuz. A key feedstock for resins, coatings, and plastics. Chinese port inventories are falling toward warning thresholds.
Synthetic graphite (EV batteries)	Depends on petroleum coke from Gulf refineries. Refiners are prioritising higher-value outputs — tightening petroleum coke supply. EV battery anode costs under pressure.
Jet fuel / aviation	The Gulf supplied ~20% of global seaborne jet fuel pre-conflict. Airfreight costs rising. Aviation supply constraints across Asia-Pacific routes.
Tungsten	China restricted exports as the conflict escalated. Price surged 50%+ in March 2026. Critical for semiconductors, aerospace, and defence manufacturing.

EIGHT THEMES VALIDATED IN REAL TIME

Theme	How the Iran conflict proves it right
1 • AI Agent Governance	Procurement teams managing disruptions in real time cannot afford unchecked autonomous agents making decisions across volatile commodity and freight markets. Governance architecture is now urgent, not theoretical.
2 • Culture of AI	Organisations with AI-literate teams are pivoting faster — remodelling demand, finding alternatives, recalculating landed costs. Those without are paralysed waiting for IT to interpret the data.
3 • Yelling Louder	Every CPO who built an AI business case around resilience ROI is now in the boardroom with the CFO. The finance framing has never mattered more.
4 • Supply Chain Securitization	War-risk premiums surged over 1,000%. Freight futures holders were protected. Unhedged organisations absorbed the full shock. This is the clearest single validation of the securitization theme.
5 • China Manufacturing Redistribution	China-outside-China networks in SE Asia face their own Gulf energy exposure. Vietnam, India, and Indonesia all import significant Gulf energy. Ownership visibility remains critical.
6 • End of Cheap Scale	Every procurement model built on \$52 oil is now wrong. The assumption of cheap, stable energy as a foundation for scale has been shattered. Adaptability is the only form of scale that is working.
7 • Reshoring Mirage	Companies that reshored without digital visibility and alternative supplier capability are no more resilient. Design and governance are the differentiators — geography alone is not.
8 • Regulatory Whiplash	Energy emergency declarations, export controls, and reserve releases are being issued near-daily across a dozen governments. Compliance is changing by the week, not the year.

IMMEDIATE PROCUREMENT ACTIONS

THIS WEEK

- 1 Re-run your Balanced Value Scorecard — upweight the Resilience dimension across your top 20 categories.
- 2 Map suppliers with direct or indirect Gulf energy, LNG, fertiliser, or port dependency. Tier them by exposure.
- 3 Check your freight hedging position. If uncovered, engage treasury immediately using the Resilience Hedging Framework.
- 4 Activate your Regulatory Control Tower for energy emergency declarations in your key markets.

THIS MONTH

- 1 Map beneficial ownership across Gulf-region suppliers — identify dual-blockade exposure and alternative sourcing options.
- 2 Re-run the Reshoring Scorecard — verify digital visibility and alternative supply are genuinely in place, not just promised.
- 3 Update your Procurement AI Business Case with disruption cost as “risk of inaction” evidence. The numbers have never been stronger.
- 4 Brief your C-suite on the financial cost of missing resilience infrastructure over the past 60 days.

THIS QUARTER

- 1 Redesign contracts with highest-exposure suppliers: energy index adjustment clauses, regulatory flexibility, ownership notifications.
- 2 Strengthen AI agent governance — volatility makes oversight more critical, not less.
- 3 Build a 3-scenario supply chain model: ceasefire and normalisation / prolonged conflict / further escalation.

WHAT TO WATCH

Signal	What it means for procurement
Strait of Hormuz tanker movements	The most direct normalisation indicator. Watch Kpler, Freightos Baltic Index, and Lloyd's List daily. Sustained recovery means freight cost relief within 4–6 weeks.
IEA strategic reserve releases	Further depletion signals tighter-for-longer. Post-war restocking will create structural demand uplift — the Brent back-end curve is underpriced.
European gas storage levels	Entered the conflict at 30% capacity. Any further Qatari LNG disruption risks a Q3/Q4 European energy crisis with direct manufacturing cost implications.
India fertiliser and food system	60% Gulf oil dependency, 40% of urea from the region. Urea plant shutdowns have already begun. Watch for global food commodity price escalation.
Ceasefire durability	Multiple ceasefires have already collapsed. A durable settlement is the single biggest upside scenario. But structural energy security behaviour has already shifted permanently.
Central bank responses	Rate cut expectations reversed. Any rate increases in response to the supply shock would compound growth headwinds. Watch Fed, ECB, and Bank of England signals.

KEY TAKEAWAY

The Outlook told us this environment was coming. It named the themes. It built the frameworks. The Iran conflict has compressed the timeline and raised the stakes — but the strategic direction is unchanged. Organisations that invested in governance, resilience, visibility, and financial discipline before February 2026 are managing this better than those that did not.

Warwick Shaw

Practical Procurement®

Insights drawn from the GEP Procurement & Supply Chain Outlook Report 2026

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